



Building Since 1891

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November 7, 2011

American Subcontractors Association of Michigan
Member Organizations

RE: 2011 COTY Award

Dear ASAM Members,

It is with great appreciation that I write this letter to all of your organizations. Owen-Ames-Kimball Co. (O-A-K) proudly received the Contractor of the Year award last month, but that award would mean nothing without all of you.

In our industry, there are so many people that contribute to the success of each completed project. When we're focused on satisfying the Owner and completing the daily tasks, sometimes we lose sight of recognizing our colleagues. We expect everyone to do their job, and do it right, and a job well done often goes unrecognized. Receiving the COTY award encourages us to reflect on our accomplishments, and to recognize all of you who have contributed to those accomplishments.

We view the COTY award as the greatest honor a contractor can receive. O-A-K strives to maintain a high level of ethical business standards toward our clients, design team members and subcontractors. To know that you identify our efforts is very rewarding.

On behalf of the men and women of O-A-K, thank you. This award is a welcome recognition at an exciting time in our history. We are celebrating our 120th anniversary this year, and we look forward to continuing our relationship with all of you for another 120 years, at least.

Sincerely,

A handwritten signature in black ink, appearing to read 'Bill Schoonveld'. The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Bill Schoonveld
President